67.40/2: Sept 26, 1980

EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Trade Services Division, FAS, (202) 447-7103.

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2744 Horses (Ecuador). Wants 10 male sports type horses (jumpers), min. height 1.65 meters, weight 750 kg., dark hair, purebred Hannover or similar; 130 castrated male all purpose horses (for presidential escorts), quarter horse or similar, weight 450 kg average, dark hair, w/out training or mounting defects (tamed). Both 3-5 months, vaccinated with certificates stating free of infectious Anemia. Quote C&F Quito by Air, FOB. Bank ref: Banco Central Del Ecuador. CONTACT: LT. Col. Dr. Carlos Fonseca Z, Conandancia General del Ejercito, Ministerio De Defensa, Exposition 208, Quito, Ecuador. Phone: 216-150.

2745-2746 Seeds, feeds (Colombia). Wants seeds and feeds. Total supplies for general farm, garden, pet store. High quality products. Delivery immediately. Buyers will visit contacts in U.S. Requirement: Contacts and products to be offered with prices. Bank ref: Banco Cafetero, Carrera Decima-Bogota. CONTACT: Eduardo Gutierrez De Pineros, Seguros Universal S.A., Ave. Jimenez No. 8-77, Piso 6, Bogota, Colombia. TELEX: 43385 Suval Co.

2747 Wines (Colombia). Needs bottle wines, dark red wines, pink wines and white wines. Quantity: 1,000 cases every two months. Delivery immediately. Requirement: samples in advance if possible to register mark with Ministry of Health. Quote FOB price quotes & shipping ports. Bank ref: Banco Cafetero, Bogota. CONTACT: Alfonso Martinez Arevalo, Alfonso Martinez and Co., P.O. Box 57734, Calle 12 No. 5-32 Oficina 1004, Bogota, Colombia. Phone: 283-2914, 282-1982.

2748-2749 Beef Steers (Hong Kong). Would like (A) chilled & frozen beef; (B) live steers. Quantity: (A) 100 kg per day; (B) 100 - 300. Quality: (A) 1st & 2nd Grade; (B) Grade 3. Packed in (A) 2 - 5 kg each; (B) below 250 kgs. Bank ref: Wing Lungbank. CONTACT: Raymond Tsang, Gen. Merchandise Association, 10 Tsat Tsi Mui Road, North Point, Hong Kong. Phone: 5-634-954.

2750 Joint venture poultry (Nigeria). Newly established Nigerian Livestock Company with Borno State Government holding majority equity shares interested in a joint venture turnkey poultry project of some 30,000 layers and 100,000 broilers annually. Bank ref: Bank of the North, Maiduguri. CONTACT: General Manager, Borno Livestock Company, P.M.B. 1495, Maiduguri, Nigeria. Phone: 076/232-014, Ext. 887.

Issued weekly by the Export Trade Services Division, Foreign Agricultural Service, U.S. Department of Agriculture, Room 4945 South Building, Washington, D.C. 20250

2751 Chicken (Egypt). Requests bids for Tender No. 31/1980 for the supply of 10,000 tons more or less 10% American frozen chickens within A.I.D. program under loan 54, grant 602 as follows: (1) offers to be submitted on FAS basis American Ports indicating loading port and/or C&F Egyptian Ports Alexandria or Port Said buyers option; Program of loading as follows: first consignment 5,000 tons more or less 10% to be shipped in Nov. 80 & to arrive in Dec. 80, second consignment 5,000 tons more or less 10% to be shipped in Dec. 80 & to arrive Jan. 81. CONTACT: Gen. Authority for Supply Commodities, Purchasing Committee for Animal Products, 24 El Gomhouria Street, Cairo, Egypt ARE.

2752 Wheat gluten (Belgium). Would like wheat gluten. Quantity: min. 1,500 - 3,000 mt per year. Quality: vital (for human consumption), 80% protein. Packed in 50 kilo bags. Delivery urgent. Quote: C&F Antwerp. Bank ref: Banque Bruxelles-Lambert. CONTACT: Mr. Frey, INNOVATEC, rue Duquesnoy 14, B-1000 Brussels, Belgium. Phone: 02/513 72 44.

2753 Wines (England). Desires wine. Quality: all grades. Packed in 12 bottle cartons. Delivery as soon as possible. Requirement: company wishes to act as U.K. agent for U.S. company. Quote CIF, U.K. Port. Bank ref: Barclays Bank Ltd. CONTACT: James R. Bennewith, James R. Bennewith Ltd., 4 Regina Road, Chelmsford CM1 1PE, Essex, England. Phone: 0245 356559.

2754 Seeds (Portugal). Needs white millet and canary seeds. Quantity: 18 mt of each. Packed in containers. Delivery immediately. Quote CIF Lisbon or Oporto. Bank ref: Banco Totta & Acores, Av. Dos Aliadoa 42, Oporto. CONTACT: Fernandes Cruz E Silva, Fernandes Cruz E Silva LDA., Rua Antonio Candido 83-1, Oporto, Portugal. TELEX: 24215 OPORTO.

2755 Joint venture fruits (Nigeria). A Nigerian business firm which is currently building a soft drink plant expected to begin production in December is interested in beginning an orchard to grow citrus fruits (oranges, grapefruits, papaya). Firm would like to make contact with U.S. orchards interested in supplying technical expertise, seedlings, and management. This is also a joint venture opportunity. Bank ref: First Bank. CONTACT: Pavasalt Enterprises Ltd., P.O. Box 51426, Falomo, Ikoyi, Lagos, Nigeria.

2756 Olives (Denmark). Wants black olives, large, pitted, 1 to 1.5 tons per month, five kilo cans, approx. Delivery as soon as possible. Quote CIF. Bank ref: Handelsbanken, Copenhagen. Contact: Preben Friis, Strom & Svendsen, Toldbodgade 61, DK-1253 Copenhagen, Denmark. Telex: 10681. Phone: (01) 15 62 54.

2757 Corn (France). Wants yellow corn (American type), 3,000 metric tons. Quote CIF Abidjan, Ivory Coast. Bank ref: Banque Francaise Du Commerce Exterieur. CONTACT: Edmond Veller,International Business Manager, UNIFRA, 14, Boulevard Montmartre, 75009 Paris, France. TELEX: 660300 UNIFRA. Phone: 770 48 62.

2758 Canned sweet corn (France). Wants sweet corn "sous vide" (without water), three to five million 12 oz./tins, fancy Grade A - size medium - less than 20% wet. Packed in cases of 12 tins; cases of 24 tins; and bulk on 80 x 120 pallets. Delivery from October until June. Most of tins should be under customer labels in French. Quote CIF Le Havre & Anvers. Bank ref:

Banque Populaire Bretagne Atlantique, 12 Cours De La Bove, 56100 Lorient. CONTACT: Mr. Tanguy or Mr. Le Beuve, S.A. Le Beuve, 22, Quai Des Indes, 56107 Lorient, France. TELEX: 740-771. Phone: (97) 64 35 63.

2759 Cottonseed (France). Interested in buying 40,000 metric tons of cottonseed. Quote FOB American Port. Bank ref: Banque Francaise Du Commerce Exterieur. CONTACT: Edmond Veller,International Business Manager, UNIFRA, 14, Blvd. Montmartre, 75009 Paris, France. TELEX: 660300 UNIFRA. Phone: 770 48 62.

2760-2761 Holstein & Brown Swiss heifers (Ecuador). Wants dairy heifers, open, 14 months old, and dairy heifers 3-5 months pregnant. Quantity: 10,000. Holstein & Brown Swiss, certified at least 75% pure (each animal at least three quarters purebred). Bids on partial lots, I.E. fewer than 10,000 acceptable. First shipment late 1980. Usual health certificates. Certification of 75% purebred required from an official source (Association, Government or University). As much detail as possible on previous experience in hot (80 F) climate and low altitude (2,000 - 5,000 feet) required. Quote C&F Guayaquil Via Air & Via Boat, and FOB Point of Origin. Bank ref: Ecuadorean Central Bank Providing Financing. CONTACT: Econ. Fabian Armijos, Predesur, Juan Larrea Y Arenas, Mezzanine, Quito, Ecuador. Phone: 544-517 & 522-746.

2762 Wine (Peru). Interested in all types of Californian table wines, up to $200,000 during the first year, in bottles, liters or gallons, all sealed. This company is being established for the purpose of representing & importing all types of grape wines from California exclusively. Quote FOB & C&F Callao. Bank ref: Banco De Lima, Carabaya 698, Lima 1, Peru. CONTACT: Marcos Wolfenson,, Jr. Carabaya 685, OF 217, Lima 1, Peru. TELEX: 20478 Pe Wolfenson. Phone: 273054.

2763-2768 Tallow, cottonseed oil, sunflower seed oil, soybean oil, frozen chicken, frozen fish, fresh table eggs (Egypt). El Nasr is the largest of five public sector trading companies acting on behalf of Ministry of Supply. Purchases will be through public tenders requiring Bid Bonds & Performance Bonds. El Nasr needs contact with large, reliable U.S. suppliers to compete with bids from firms in other countries. Next GOE Tenders scheduled October 4 for 10,000 mt frozen broilers (CIP). Several others scheduled to follow. Quote C&F & FOB, Alexandria. Bank ref: Nat'l Bank of Egypt. CONTACT: Nabil Mostafa Kamel, El Nasr Export & Import Co., P.O. Box 1589, Cairo, Egypt. TELEX: 92232 SHIN UN.

2769-2771 Raisins, currants, dates, almonds, rolled oats, glazed mixed fruit (mixed peel) (Canada). Looking for sources of supply of above products. Wants price quotations to Canadian destinations. CONTACT: Andrew Sealy, A&S Int'l Trading Enterprises, P.O. Box 921, Station B, Willowdale, Ontario M2K 2T6, Canada. Cable: ASINPTRENT. Phone: (416) 493-0403.

2772 Wine (Netherlands). Interested in container loads of California wines. Quote CIF or FOB. Bank ref: Amro Bank Utrecht. CONTACT: E. J. J. Booden, Makro International Purchasing, Spaklerweg 53, 1099 BB Amsterdam, Netherlands. TELEX: 16634. Phone: 020-944484.

2773 Chicken (France). Wants offers for frozen chicken, 300 metric tons, 800 to 1,400 grams size. Destination Middle East with Halal Certificate of killing specifications as usual for Arabic Gulf. Quote FOB American Port. Bank ref: Banque Francaise Du Commerce Exterieur. CONTACT: Edmond Veller, International Business Manager, UNIFRA, 14, Blvd. Montmartre, 75009 Paris, France. TELEX: 660300 UNIFRA. Phone: 770 48 62.

2774 Rapeseed & cornoil (Australia). Wishes to buy rapeseed & cornoil, edible/deodorized/winterized, in 200 kg steel drums. Delivery soonest. Quote C&F Fremantle. Bank ref: Commonwealth Bank of Australia, High St. Fremantle, WA. CONTACT: B. Jacovich, B. A. Jacovich & Co., 15 Derinton Way, Hamilton Hill, W.A. 6163, Fremantle, Australia. Phone: 09-4182881.

2775 Cocktail mix (Israel). Interested in Pina Colada cocktail mix, 10,000 cartons, 2 times a year, labels to be supplied by importer. Quote FOB East Coast. Bank ref: Bank Hapoalim, Kikar, Hamedina Branch. Contact: Yaakov Shnitzer, Wagner-Shnitzer, Barsilai Street, Tel Aviv, Israel. Telex: 35770 COIN IL ATTN: HERMAT. Phone: 03-625413.

2776 Deer (Taiwan). Importer looking for supply of deer, such as Fallow deer, Red deer, elk and Samber. Quantity: Fallow deer 100 head, Samber deer 50 head. All adult in good condition. Crated 15-20 Fallow deer per box 116 INCHES X 79 inches X 72 inches. Need health certificate issued by the country of origin. Quote FOB or C&F by air. CONTACT: Rick Pan, Safari Animal Corporation. TELEX: 23457 TIMOSLED ATTN: SAFARI. Phone: (02) 841-1012.

2777 Frozen roasting chickens (Canada). Wishes to contact U.S. poultry processors who can supply basted frozen roasting chickens, under private label, 5 lbs. and up. Prefer chickens not processed in clorinated water. CONTACT: Gary O'Brian, or Percy Welsh, Burns Food Ltd., International Trade Division, P.O. Box 2520, Calgary, Alberta, Canada T2P 2M7. Phone: (403) 267-0110.

2778-2779 Beef, chicken (Egypt). Export agent for Egyptian firm requests offers for 500 long tons of Grade A beef per month; 500 long tons per month Grade A chicken, giblets packed separately. (Islamic Kill pack) Quote CIF Alexandria, Egypt on a one year contract. Partial offers acceptable. CONTACT: Walter Larke Sorg Associates - phone (202) 546-6371. Confirm offers by Western Union or mailgram to 234 F Street, NE, Washington, D.C. 20002. Phone: (202) 546-6371.

2780-2782 Flower seeds, tree seeds, nursery stock (United Arab Emirates). Interested in flower seeds, tree seeds, herbaceous plants, nursery stock, consisting of Acacai Arabica, Acacia Tortilis, Prosopis Specigera, Zizyphus Spina Christii (all forest plants). Company plans to set up business for Ornamental, forest plants, and indoor plants. They have a particular interest in plants for landscaping purposes. Contact: Juhani Hulkko, Lanner Project Co. Ltd., P.O. Box 6298, Abu Dhabi, U.A.E. TELEX: 26166.

2783-2787 Canned foods (Nigeria). Interested in canned fish, fruits and vegetables, meats and evaporated milk. Quote C&F Lagos. Terms of payment: 30 to 60 days document against payment basis. Bank ref: Bank of Credit & Commerce International (NIG) Ltd., 39/48 Tafawa Balewa Square, P.M.B. 12763,

Lagos. CONTACT: S.A.R. Sanusi, Managing Director, Rio de Oro Continental Agency, 1st Floor, Offin House, 5 Rabiatu Thompson Crescent, Surulere, P.O. Box 1918, Surulere, Lagos, Nigeria. Cable: RIDORCON BOX 1918, Surulere.

2788 Red kidney beans (Panama). Wants 39,000 CWT, U.S. No. 1 - 1980-81 crop, jute sacks of 100 lbs. each. Delivery November - 4,500 CWT, December - 5,000 CWT, January - 5,000 CWT, February - 4,500 CWT, May - 2,000 CWT, June - 4,000 CWT, July - 4,000 CWT, August - 5,000 CWT, September - 5,000 CWT. Max. cooking time 90 minutes. Phytosanitary certificate from country of origin required. Quote CIF Port Balboa. Bank ref: Banco Nacional. CONTACT: Sr. Everado Bertoli, Instituto de Mercado Agropecuario, Apartado 5638, Panama 2, Panama. TELEX: 2994 MERCADEO. Cable: IMA - Panama. Phone: 61-5072.

2789 Lentils (Panama). Wants 34,000 CWT of lentils, U.S. No. 1 - 1980-81 crop, jute sacks of 100 lbs. each. Delivery December - 4,500 CWT, January - 4,500 CWT, February - 4,000 CWT, May - 3,000 CWT, June - 4,500 CWT, July - 4,500 CWT, August - 4,500 CWT, September - 4,500 CWT. Max. cooking time - 90 minutes. Phytosanitary certificate from country of origin required. Quote CIF Port of Balboa. Bank ref: Banco Nacional. CONTACT: Everarado Bertoli, Instituto de Mercado Agropecuario, Apartado 5638, Panama 2, Panama. TELEX: 2994 MERCADEO. Cable: IMA Panama. Phone: 61-5072.

2790-2791 Wheat, wheat flour (Algeria). Interested in large negotiable quantities of hard wheat semolina and soft wheat flour, correspondence in French required. No tender documents issued yet. Looking for direct contact with producers and exporters in order to fill future demand. Mainly interested in signing large long-term contracts so that goods cover 1981 period. Firms will be selected through experience, production capacity, export capacity, turnover and number of employees. CONTACT: Sn. Sempac, Direction des Approvisionnements, 28, Avenue Colonel Bougara, El-Harrach, Algiers, Algeria. TELEX: 52912. Phones: 76.41.84; 76.49.73.

2792 Broilers (Greece). Wants frozen broilers, 2,000 mt., USDA Grade A, ready to cook; 900-1300 grs. each. Bird, fully eviscerated; giblets in 10-14 birds per carton; individually poly-wrapped. Islamic rite slaughter and Arabic Label required. Quote FOB, U.S. ports (East Coast). Bank ref: National Bank of Greece. CONTACT: John Ritsonis, 5, Zaimis Street, Athens, Greece. TELEX: 216925 RITS. Phone: 3601859.

2793 Broiler (France). Import-export company founded in 1880 now servicing French overseas territories and Middle East wants negotiate with primary suppliers only for 1,850 tons per month, 800-1400 grams, white skin, Islamic kill, fully eviscerated, in bags with trademark "Poulet Joli", payment by Letter of Credit. Bank ref: Banque Nationale de Paris, Marseille, Banque Francaise et Commerce Exterieur, Marseille. CONTACT: G. Orinier, SUCAB, B.P. 255, 13308 Marseille Cedex 14, France. TELEX: 410617 F.

2794 Broilers (Egypt). Wants frozen chicken, 800-1400 gram/bird, 10,000 mt., Grade A, 5,000 mt. in December, 5,000 mt. in January. Slaughtered according to Islamic rites. Quote C&F Alexandria. Bank ref: National Ban of Egypt, Main Branch - Cairo, Egypt. CONTACT: Gouda Kaiser, Tractor & Engineering Co., 23, Boustan Street, Bab El Louk, Cairo, Egypt. TELEX: 92286 TECO UN, 92247 CROCDL UN. Cable: AZIZ, Cairo. Phone: 742696, 742613.

2795 Broilers (Egypt). Wants frozen broilers, 100 metric tons, Grade A, 0.800 kgm - 1,400 kgm each, packaging in polythylene bags in cardboard boxes. Delivery two eaqual shipments during November and December. Origin and date of slaughter must be stamped on box. Quotations CIF Alexandria. CONTACT: Zarif Risgallah, Alpha Egypt Import-Export, 11 Saint Saba Street, Alexandria, Egypt. Phone: 26476 & 34048.

2796 Chicken (Hong Kong). Wishes to buy frozen poultry and poultry parts, Grade A, standard packaging, prompt shipment. Bank ref: Hong Kong and Shanghai Banking Corp; Banque Nationalde de Paris; and Sanwa Bank. CONTACT: J. F. Redondo or Abraham Li, F.A.B. Limited, 2/F Highburgh House, Hung Hom Bya Centre, Kowloon, Hong Kong. TELEX: 33683 OAKPA HX. Phone: 3-656-395.

2797-2798 Chicken, eggs (Egypt). Interested in frozen broilers and table eggs, trial order of 100 mt of chicken and 1/2 million eggs, Grade A, eggs of 40-50 grams each. Quote CIF Alexandria. Bank ref: Cairo Bank, Shoubra Branch. CONTACT: Fathi Mahmoud, Arab Trade & Exports Bureau, 37 Talaat Hape St., Cairo, Egypt. TELEX: 93731 DG Cairo UK. Cable: NIBESKAR, Cairo. Phone: 701219/757524.

2799 Barley (Saudi Arabia). Wants 20,000 tons or more of barley interested U.S. Firms should telex price quotes and shipping details immediately. Contact: A. R. Khan, IDR (General Contracting), Al-Saif Contracting and Trading EST., P.O. Box 6754, Riyadh, Saudi Arabia. Phone: 4776004/4776037.

2800 Beef (Egypt). Government tender with closing date of October 11 for frozen boneless beef. Requests bids for tender No. 32/1980 for 8,000 tons more or less 10% frozen boneless beef meat fore quarters and/or compensated quarters, males 100% age 1/3 years and/or 3/5 years. Shipment during December in two consignments. Conditions and specifications available address below against payment due fees taking into consideration ministerial decree No. 1030/1978 concerning the commercial agency. CONTACT: General Authority for supply commodities, Purchasing Committee for Animal Products, 24, El Gomhouria St., Cairo, A.R.E.

Foreign Trade Developments

Egyptian Cabinet decisions on meat production, supply, prices and imports. According to Egyptian press reports following a meeting of the full Cabinet, all meat prices will be controlled following the termination of the meat ban - Sept. 30. A committee of "experts" has been formed to determine the appropriate prices for meat, poultry, eggs and other protein sources. These prices will be adjusted periodically depending on demand and supply considerations. The projected imports of basic foodstuffs by the GOE during the 1980/81 fiscal year have been revised to reflect the government's desire to ease supply problems. The following figures are in tons: Previous FY 1980/81: meat - 80,000; fish - 70,000; poultry - 30,000; & lentils - 50,000; Revised FY 1980/81: meat - 120,000; fish - 150,000; poultry - 85,000; & lentils - 80,000. The FY 1980/81 corresponds to the period July 1, 1980 - June 30, 1981. The government also plans to import 10,000 head of breeding cattle to bolster local production. The press further notes that extra ration cards will be issued early in October to allow regular card holders to purchase additional amounts of such items as cooking oil, lentils, soap and beans. The monthly ration of imported chickens has been raised from 2 to 4 per ration-card holder.

Tokyo food exhibit. Members of the processed food industry are urged to signify their interest in an American food exhibit at the Hotel, Restaurant, Institutional food show in Tokyo, March 16-20, 1981. This will be an opportunity to enter the rapidly expanding Japanese market and only fifty (50) booths will be available on a first-come first-served basis. Because of this limitation on the number of exhibitors, interested participants are urged to contact FAS without delay. The participation fee is $400. If interested in receiving further details, contact the Export Trade Service Division, FAS, U.S. Department of Agriculture, Washington, D.C. 20250.

New Publications

Single copies of the following are available by writing the Information Services Staff, FAS, U. S. Department of Agriculture, Washington, DC 20250.

World Grain Situation Outlook for 1980/81, FG-26-80, September 15, 1980.

Prospective Outlook for Grain in the USSR 1/, FG-25-80, September 12, 1980.

Agricultural Outlook, August 1980, AO-57, September 1980.

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